



Trade Credit Insurance

**WHEN YOUR VALUED CUSTOMER WILL NOT PAY
TRADE CREDIT INSURANCE IS YOUR SAFETY NET**

Let a Credit Insurance policy assume the RISK of Open Accounts Receivables

HOW DOES CREDIT INSURANCE WORK WITH YOUR RECEIVABLES OPERATION?

- Increase Open Account sales without increasing Non-Payment risk by your customers
- Become more competitive in your market by extending better Open Account terms
- You get the risk evaluated feedback from the insurer on your customers and prospects
- You get updated economic and political information related to the credit situations in foreign markets
- Get better terms and larger lines of credit from your lender by having your Accounts Receivables insured

WHAT TYPES OF INSURANCE PROTECTION A CREDIT INSURANCE POLICY PROVIDE?

Commercial Risk Policy – provides protection against Bankruptcy and Slow-Pay of your customers

Political Risk Policy – designed for customers worldwide outside the US. Coverage protects against the risks of War, Insurrection, Rebellion, and foreign government currency restrictions..

Comprehensive Policy – includes both the Commercial as well as the Political Risk protection for customers in the US and Worldwide.

WHAT ARE THE BASIC TYPES OF CREDIT INSURANCE POLICIES?:

Multi-Buyer Policy – Coverage is provided for multiple customers with the optional formats of:

- A. Whole Turnover – Includes all the company's customers
- B. Key / Select Accounts – lists a group of specifically named customers

Single Buyer Policy – Coverage is provided for a single, larger customer.

Short Term Insurance – Provides protection for transaction with terms up to 12 months

Medium Term Insurance – Provides protection for transactions and projects with terms between 1 – 5 years

Long Term Insurance – Provides protection for transactions and projects with terms longer than 5 years.

HOW CAN YOU STRUCTURE THE CREDIT INSURANCE POLICY THAT BEST COVERS YOUR RISKS?

Today's Credit Insurance marketplace offers a variety of combinations of coverage features and costs when structuring a Credit Insurance program.

James A. Connors Associates provides access to all major Trade Credit insurers in the US and worldwide. Using our knowledge, experience, and strong relationships with our carriers, we negotiate the most coverage at the best price to fit your growing operations and needs.

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*Contact us today for more information
regarding our trade credit insurance program.*

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